



***The role of Science & Technology Park of Crete in the promotion of Innovation and the creation of start-ups.***

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# Science and Technology Park of Crete (STEP-C)

[www.stepc.gr](http://www.stepc.gr)

- **FORTH's conception of the Park: Late 80s**
- **Construction of the buildings : 90s**
- **Managing Company : Established Dec. 1993**

## **Mission:**

- **Make available FORTH's and other academic communities significant research deliverables for the development of the region and become the 3rd development pole next to agriculture and tourism**
- **Encourage companies to join the Park and become major vehicles of the Technology Transfer process**
- **Become a Center of Learning**
- **Contribute to regional development**

## **Main competences:**

**ICT**

**Biotechnology/Biomedicine**

**Materials & Laser applications**

**Services**



# Science and Technology Park of Crete (STEP-C)

## Incubator

- ▶ *More than 100 offices and flexible lab space constructed (~4000 sq.m)*
- ▶ *Financing: EU, National & Regional funds*
- ▶ *Incentives offered by FORTH*
- ▶ *Incentives offered by the National Government (spin-offs, Incubators, Technology Transfer)*
- ▶ *Sept. 2014 : 20 tenants (~100 employees, 50 % ICT)*

*Since 1995 :>60 new companies established and supported so far, >1500 new jobs created*

## **PARK MANAGEMENT COMPANY S.A. (EDAP S.A.)**

- ▶ *Est. 1993, 22 shareholders*
- ▶ *Main shareholders: FORTH*  
*Bank of Piraeus*
- ▶ *Staff: 4 people*



# Science and Technology Park of Crete (STEP-C)

## INCENTIVES OFFERED

- ▶ **LOW RENT:** Start-up ~ 8 Euro/sq.m-month, increase up to 16 Euro after 5 years of stay)
- ▶ **COMMON EXPENSES:** Cleaning of space, security, electricity, parking space
- ▶ **INTERNET SERVICES:** Free e-mail και web hosting, high speed Wi-Fi
- ▶ **MEETING ROOMS:** Free use
- ▶ **SECRETARIAT SUPPORT:** Use of fax, photocopy, collection and distribution of mail, switchboard etc

## ▶ SCIENTIFIC LIBRARY & RESTAURANT

## SERVICES OFFERED TO TENANTS

- ▶ **ACADEMIC:** Links with academic and research labs , participation to research projects
- ▶ **TECHNOLOGICAL:** Access to FORTH Institutes, to University Labs and to Technology Transfer mechanisms
- ▶ **BUSINESS:** Business planning, market research, business development
- ▶ **FINANCIAL:** Information and support to financial issues, links with business angels and financial organizations
- ▶ **LEGAL:** Legal support, Intellectual Property Rights Management and Protection services



# **STEP-C ACTIVITIES FOR THE PROMOTION OF INNOVATION**

## ***Innovation Projects***

***INRES ([www.inresproject.eu](http://www.inresproject.eu)) (Renewable Energy Islands)***

***INsular regions cooperation for maximizing the environmental and economic benefits from the research in Renewable Energy Sources***

***Network of RTD organizations, SMEs and Regional Governments***

***(Crete, Canary Islands, Samsøe)***

***TOUREG ([www.tourisminnovation.eu](http://www.tourisminnovation.eu))***

***Innovation and Tourism Knowledge***

***Network of RTD organizations, SMEs, Regional Development Agencies***

***Technology Transfer in the tourism sector***

***(Crete, Balears, Madera, Nord Sweden, Bulgaria, Romania)***



# ***STEP-C ACTIVITIES FOR THE PROMOTION OF INNOVATION***

## ***Innovation Projects***

### ***REGIONAL INNOVATION POLE OF CRETE (i4Crete)***

***Mega Cluster of 45 partners (academic/research laboratories, SMEs, Technology transfer organizations, regional authorities)***

- ▶ ***ICT***
- ▶ ***Biomedical Technologies***
- ▶ ***Biotechnology***

#### ***Role of STEP-C***

- ▶ ***Academic entrepreneurship***
- ▶ ***Technology Foresight***
- ▶ ***IPR Management***
- ▶ ***Regional Innovation Observatory***





# ***STEP-C ACTIVITIES FOR THE PROMOTION OF INNOVATION***

## ***REGIONAL INNOVATION COUNCIL OF CRETE***

- ▶ ***STEP-C was among the initiators and supporters***
- ▶ ***Network of over 300 people from 50 organizations***
- ▶ ***Support to the Regional Council of Crete***
- ▶ ***Promotion of the idea among other Greek regions***
- ▶ ***Support for the preparation of S3 Strategy of the Region***



## ***STEP-C ACTIVITIES FOR THE PROMOTION OF INNOVATION***

- ▶ ***Collaboration with Regional Government and the Municipality of Heraklion to create a co-working space in the city of Heraklion***
- ▶ ***Support to the Municipality of Heraklion to participate in international projects and activities. The city was elected in 2014 for the 3<sup>rd</sup> consecutive year as one of the 21 Intelligent Communities of the world)***  
***<http://www.intelligentcommunity.org>***
- ▶ ***Organization of local events to promote entrepreneurship***
- ▶ ***Collaboration with Chamber of Heraklion***





# ***STEP-C ACTIVITIES FOR THE PROMOTION OF ENTREPRENEURSHIP***

## ***INTRODUCTION OF ENTREPRENEURSHIP COURSES AND BUSINESS PLAN COMPETITION AMONG STUDENTS***

### ***UNISTEP Project***

***(STEP-C, University of Crete, Technical University of Crete  
Training of 80 students  
20 Business Plans  
3 start-up companies)***

### ***UNISTEP+ Project***

***(STEP-C, University of Crete, Technical University of Crete, TEI of  
Crete  
Training of 80 students  
17 Business Plans  
2 start-up companies)***



# **STEP-C ACTIVITIES FOR THE PROMOTION OF ENTREPRENEURSHIP**

## **TRAINING IN ENTREPRENEURSHIP**

**Leonardo da Vinci Projects: PREMIO, ENTER**

**[www.premio-project.eu](http://www.premio-project.eu)**

**[www.enter-project.eu](http://www.enter-project.eu)**



**MESUP Project: Mentoring start-ups ([www.cycrete-mentor.eu](http://www.cycrete-mentor.eu))**

**Collaboration with the Incubator of the University of Cyprus**



**Business Plan competition between new entrepreneurs from Crete and Cyprus**

**Participation in Balkan Venture Forum, 1<sup>st</sup> prize**



# **STEP-C ACTIVITIES FOR THE PROMOTION OF ENTREPRENEURSHIP**

## **ERASMUS FOR YOUNG ENTREPRENEURS PROGRAMME**

**[www.erasmus-entrepreneurs.eu](http://www.erasmus-entrepreneurs.eu)**



- ▶ ***Over 50 young entrepreneurs supported to collaborate with a Host Entrepreneur in another European country***
- ▶ ***Over 20 Greek Host Entrepreneurs supported to find New Entrepreneurs from other European countries***
- ▶ ***New call 2014***



## ***STEP-C ACTIVITIES FOR THE PROMOTION OF ENTREPRENEURSHIP***

### ***Beyond Silicon Valley: Entrepreneurship in Transitioning Economies***

***([www.alba.edu.gr/mook](http://www.alba.edu.gr/mook))***

- ▶ ***Massive Open Online Course (MOOC) on the Coursera platform was enhanced with content designed for a Greek audience (for the first time)***
- ▶ ***Collaboration with ALBA Graduate Business School, American Embassy of Athens, Case Western Reserve University***



## ***STEP-C NETWORKING AND OTHER ACTIVITIES***

- ▶ ***Full Member of IASP***
- ▶ ***Member of the Association of Greek STPs***
- ▶ ***EURAXESS Service Centre***
- ▶ ***NCP Marie Curie Programme***
- ▶ ***Consulting services for the creation of STPs and Incubators***
- ▶ ***Consulting and training services in IPR issues (summer schools, Innovation Projects, International training and Technology Transfer services etc)***



***Thank you for your attention***

***Artemis Saitakis***

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